

February 1, 2020

Board of Directors Meeting in Helena, Montana

In Attendance: Scott Steyee (President), Sandy Gruninger (VP), Debby Thorpe (Treasurer), Jessica Lee (Secretary). Directors: Darrell Lee, Cody Lee, Chris Basham, Bill Fischer, and Lannie Lemons.

Absent: Karla Camp & Jess Kirkpatrick (Directors)

Scott Steyee (President) called meeting to order at 11:04am. (No meeting agenda distributed.)

Initial discussion involved our existing By Laws. We adopted the Blue Mountain Cutters By Laws at the start of the club. As our club has progressed, we are losing lower level classes that are income producing. This puts the club in a vulnerable position to where we need to make adjustments. For a better payback, the club needs to consider raising the upper level class fees and leave the lower level as is. For example, sorters pay \$40 per head but the cattle retain better with cutters. Part of the issue is the lack of trainers bringing clients and/or horses to events.

There was discussion about utilizing Equi-Stat to track in-depth statistics of horse & rider earnings similar to how records are kept and produced through NCHA. We can access two years of our history on Fastercut so anything prior to that to the start of the club, would have to be manually entered for records. Sandy is willing to handle gathering data to commence utilizing this valuable resource. This would add value to a horse primarily or solely used for TSCC competition and assist in advertising the horse if listed for sale. There is a minimal fee to pull a report on Equi-Stat.

Treasurer's Report: Checking balance to date is \$10,921.34 and Savings balance to date is \$6,029.12.

Fastercut is going to a Cloud based software in 2021 to where we will need WiFi in order to access the program at shows. We can use a portable JetPack device or hotspot. Find out what the Blue Mountain Cutters are using and compare. Sandy has been added to the Wells Fargo accounts and Sarah Bauer removed. Scott Steyee is on the accounts and Jessica needs to change her last name from Harman to Lee.

Board discussed raising entry fees on all fresh cattle classes to increase profit to the club and offer better payouts. The board agreed to increase the entry fee for all fresh cattle classes as follows: \$115 + \$20 for 2.5 head per cutter and \$115 + \$10 for 2 head per cutter.

MOTION: CARRIED

Existing entry fees will remain the same for all used cattle classes (10,000*, 2,000, 500, Youth & NWAB). *If available, some or all fresh cattle will be run in the 10,000; therefore, the fresh cattle entry fee will be charged accordingly.

Board agrees that if someone enters the 500LR class after participating in a club sponsored clinic, they are given a free membership for the year. **MOTION: CARRIED**

Amendment to previous motion: When trainers bring in a lower level member, that member receives a free annual membership. **MOTION: CARRIED**

Youth age limit is same as NCHA – 18 years old. Motion on allowing just one entry in the youth or at the end of another class. **MOTION: CARRIED**

VP duties: Currently handle equipment & setup at shows, etc. We need to communicate and coordinate for efficiently transferring equipment to next show. The next producer could possibly take the equipment.

Discussion on if any board member could become President. It was decided that a member needs to have two years' experience on the board to run for the President or VP positions.

MOTION: CARRIED

It was decided that the Past President's term will be reduced to one-year rather than two-years, starting in 2021. **MOTION: CARRIED**

It was decided that the Secretary and Treasurer positions will now be two-year terms rather than one-year, starting in 2021. **MOTION: CARRIED**

The 2019 Approved Judge's list was reviewed. Chris Basham would be interested in judging for a day if needed. Sandy will talk with Kevin Wyse about his interest in judging. Scott and Sandy will discuss protocol on contacting judges this year. Leave list as is for now. It is possible we could have two separate judges for a two-day show. In that case, each is paid according to our policy, for the day in which they judge. For discussion later – how can we save on Judge's expense?

Lunch break at 12:56pm

Resumed at 1:21pm

Concessions: Cassie may want to charge us per diem this year. Betty's Burgers & Beyond may be available for some shows.

The Sapphire Event Center is under new ownership. Chris is working on cattle for a possible one-day spring show but suppliers aren't promising anything. Richardson can't guarantee what is fresh, checking with Hans or Scott. Hershey may donate cattle? Checking on Sort Pink dates as well.

Potential Show Schedule (Scott to have finalized soon)

May 1-2 (406 in Vaughn) (Scott will contact them. They may give discount on stalls, arena fee, etc. One-day show.)

May 29-June 1st (Kimpton) Needs to have extra sand ready

June 26-28 (Dooling Ranch)

July/August (Sun River)

Sept 11-12 (NSR)

Sept 13 – Banquet on site

**Discuss caterer, Roy Oliver for entertainment, Judges card clinic by Buddy? Year-end awards could be horse blankets, chairs, etc.

Possible Clinic(s)

Scott would like for Chris to do a spring practice in April.

Connie Taverna is interested in an Al Dunning clinic

Deb & Sandy provided info on possible clinicians for this year. Scott Raftery, Cletus Huling and Paul Hansma. Board prefers to look at Cletus Huling in June. Possibly Scott Raftery at an indoor facility if during the middle of summer. Karen Fellerhoff is willing to offer her facility free of charge for a club sponsored clinic.

The club is considering offering NWAB classes at our two-day shows; however, if we do not have the minimum three entries, the rider(s) may enter in a used cattle class they qualify for, and use any points accumulated there towards the year-end buckle class. Suggested high point horse/rider at year end compete for NWAB and have only one buckle.

MOTION: CARRIED

If we offer the NWAB classes at our two-day shows, Scott would consider sponsoring an award for those classes. We discussed a possible Rookie of the Year award too. An idea was presented to only offer two buckles at the end of the year for high point in combined classes. Not voted on.

Board plans to have Director's meetings at all two-day shows this year.

Miscellaneous

- MCHA – shootout for used cattle classes. Promotes lower level class participation.
- Fliers – reach out to trainers. Maybe offer free membership to new members in current year.

Meeting adjourned at 2:20pm